

# THE NAIS DEMOGRAPHIC CENTER 2009 Metropolitan Area Reports

## **CBSA<sup>1</sup>: Seattle-Tacoma-Bellevue, WA<sup>2</sup>**

Metropolitan Area Reports summarize key demographic changes for a specific geographic region, suggest strategic considerations for schools given these changes, and offer resources that can assist schools in dealing with an ever-changing marketplace. For specific demographic reports for your geographic region, please visit the NAIS Demographic Center at www.nais.org/go/demographics.

## **Key Findings**

#### **School Age Population**

- 1. During 2000-2009, the metropolitan area of Seattle-Tacoma-Bellevue reported an increase in the number of households with children of school age from 401,620 to 421,869 (5.04 percent). Furthermore, their numbers are expected to grow by 8.36 percent during the next five years, totaling 457,118 in 2014.
- 2. The school age population group is also expected to increase through 2014. After recording a growth rate of 12.88 percent during the period 2000-2009, the school population age 0 to 17 years is projected to rise by 5.24 percent from 843,641 in 2009 to 887,866 in 2014.
- 3. By gender, the female school population is expected to increase by the year 2014, from 406,023 to 425,980 (4.92 percent), while the male school population is predicted to grow by 5.55 percent, from 437,618 in 2009 to 461,886 in 2014.

#### Number of Children

- 4. By age and gender, the largest growth rate is expected for boys younger than five years of age, from 121,746 in 2009 to 132,404 in 2014 (8.75 percent), followed by girls in the same age group from 112,455 in 2009 to 121,218 in 2014 (7.79 percent).
- 5. In absolute numbers, the largest group in 2009 was children between five and nine years old, at 241,829, followed by children younger than five years old, at 234,201. While both groups recorded the highest percent increases during 2000-2009, at 13.75 percent and 17.90 percent, respectively, they are predicted to continue growing at lower, but still significant rates, reaching 253,394 (4.78 percent) and 253,622 (8.29 percent), respectively, by 2014.
- 6. Given the previous findings, the kindergarten population and the population in grades one to four are expected to increase by 7.13 percent each between 2009 and 2014, while nursery or preschool is expected to grow by 9.77 percent (from 63,317 in 2009)

<sup>&</sup>lt;sup>1</sup> CBSAs are Core Based Statistical Areas, a new census geographic area stemming from the results of the Census 2000. CBSAs combine both Metropolitan Areas (formerly MSAs) and new Micropolitan Areas.

<sup>&</sup>lt;sup>2</sup> This CBSA includes the following counties: King, WA 53033; Pierce, WA 53053; and Snohomish, WA 53061.



to 69,502 in 2014). When broken down by gender, the number of girls and boys attending nursery or preschool are projected to rise by 9.26 percent and 10.24 percent, respectively, during the period 2009-2014.

#### **Enrollment in Private Schools**

- 7. The population enrolled in private schools grew by 23 percent during 2000-2009; however, this growth rate is expected to increase by 5.92 percent in 2014 (from 107,138 in 2009 to 113,485 in 2014). Likewise, while total public school enrollment grew during 2000-2009 by 20.39 percent (in spite of the fall of public preprimary by 1.27 percent during the same period), it is projected to continue growing at a rate of 6.82 percent, between 2009 and 2014.
- 8. By gender during 2009-2014, male preprimary enrollment in private schools is anticipated to grow by 12.31 percent (from 21,043 in 2009 to 23,634 in 2014); while the female preprimary enrollment is expected grow by 11.32 percent (from 19,437 in 2009 to 21,638 in 2014). Further, the anticipated male and female enrollment growth rates for elementary and high school are 2.57 percent and 2.08 percent, respectively.

#### Population by Race and Ethnicity

- 9. By race and ethnicity, the principal changes in the Seattle-Tacoma-Bellevue are the declining growth rates of the white population, while Hispanics, Asians, and 'Other<sup>3</sup> population,' have increased during the years 2000-2009 at 46.48 percent, 31.55 percent, and 44.54 percent, respectively.
- 10. While the white population still represents more than 70 percent of the total population, it is expected to grow at a slower pace, from 2,491,423 in 2009 to 2,532,756 in 2014 (1.66 percent). On the contrary, minority groups are predicted to continue increasing between 2009 and 2014, especially the 'Other' population, which is forecasted to grow from 335,814 in 2009 to 426,512 in 2014 (27.01 percent).

#### **Numbers of Affluent Families**

- 11. The number of families with school age children and incomes of at least \$100,000 per year is predicted to increase throughout 2014. In particular, families with children younger than five years old and incomes between \$125,000 and \$149,999 per year are expected to increase from 9,415 in 2009 to 14,065 in 2014 (49.39 percent), followed by families in the same income level and with children between five and nine years old, who are expected to increase from 9,721 in 2009 to 14,052 in 2014 (44.55 percent).
- 12. The number of African American households with incomes of at least \$100,000 per year is projected to continue growing through 2014. In particular, households with annual incomes between \$100,000 and \$124,999 per year are projected to record an increase of 56.44 percent, from 4,635 in 2009 to 7,251 in 2014. A similar trend is

<sup>&</sup>lt;sup>3</sup> "Other race" includes all other responses not included in the "white," "black or African American," "American Indian and Alaska Native," "Asian," and "Native Hawaiian and Other Pacific Islander" race categories. Respondents providing write-in entries such as multiracial, mixed, interracial, or a Hispanic/Latino group (for example, Mexican, Puerto Rican, or Cuban) are included here.



expected for Asian households with incomes of at least \$100,000 per year. The highest growth rate is projected for Asian households with annual incomes between \$125,000 and \$149,000 per year at 109.02 percent, from 5,575 in 2009 to 11,653 in 2014.

- 13. Although their numbers are not that large, 'Other households' with annual incomes of at least \$100,000 per year are also predicted to more than double their numbers by 2014, especially those households with incomes between \$125,000 and \$149,999 per year, who are expected to increase from 2,074 in 2009 to 5,635 in 2014 (171.70 percent).
- 14. Likewise, Hispanic households with annual incomes of at least \$100,000 per year are forecasted to expand. For example, Hispanic families with annual incomes between \$125,000 and \$149,000 per year are projected to soar from 1,834 in 2009 to 3,203 in 2014 (74.65 percent).
- 15. In general, the number of households with homes valued over \$500,000 reported record growth numbers during the period 2000-2009. In particular, the number of households with homes valued between \$750,000 and \$999,999 increased by 439.88 percent during this period. A positive trend is projected to continue through 2014. For instance, the number of owner households with homes valued between \$500,000 and \$749,999 is expected to increase from 46,544 in 2009 to 66,461 in 2014 (42.79 percent).

#### Population with Higher Education

16. The number of people older than 25 years of age who hold college degrees in the Seattle-Tacoma-Bellevue area increased by 15.12 percent, from 444,160 in 2000 to 511,296 in 2009. This number is expected to grow by 2014 (7.51 percent increase). A similar pattern is observed for people older than 25 years old who hold graduate degrees. Their numbers increased from 215,536 in 2000 to 237,850 in 2009 (10.35 percent), and it is forecasted that their numbers will grow by 5.41 percent by the year 2014.



## **Strategic Considerations for Schools**

Given the findings of this report, independent schools in the Seattle-Tacoma-Bellevue metropolitan area need to consider what strategies they will implement now to ensure full classrooms in the years ahead. For example, this may mean further diversifying their enrollment in terms of gender, ethnicity, and income. Some of the questions that schools should consider are:

#### **General Considerations**

- Considering these demographic changes, on which areas does our school most need to focus?
- Have we benchmarked our school's admission statistics? How do they look in comparison to other schools in our community? Do we understand the strengths and weaknesses of our own numbers?
- How well do we know our market? Do we know who our competitors are (other independent schools, magnet schools, charter schools, Catholic schools, home schoolers, etc.)? How familiar are people in our community with our school mission and value proposition?
- If we have feeder schools, are we watching their enrollment changes to understand how our school could be impacted?

#### **Responding to School Age Population**

- Does our school have a waiting list? Is the school working at maximum enrollment capacity already? What do our admission statistics look like (inquiries, applications, acceptances, enrollees)? Are there changes that need our attention?
- If our school is in high demand, what tuition policy should it follow?
- What are the demographic changes in the geographic areas from which we recruit students? Are the statistics more favorable in surrounding areas from which we have not traditionally recruited students? What would it take to attract this population?
- What percentage of all children would we need to attract to survive? Is that doable?
- Have we considered merging with another school? Should we consider going coed (for single-sex schools)? How will this affect our mission?
- How many students attending public schools can afford our school? Can we lure them away from the public system? How would we make our case?
- What is the typical profile of families in our school? Do we know why are they enrolling their children in our school?
- Can we work with the local businesses and the chamber of commerce to attract new families to the area?

#### **Responding to Racial/Ethnic Changes**

• Given the demographic changes, what percentage of students of color should the school aim for? How do our diversity numbers compare to those of this geographic region?



- What are the key characteristics that parents of color are looking for in a school? Does the school highlight these characteristics in its messages?
- What communication channels should the school use to reach out to the people of color in its community? Should the school include other languages in its communications with parents?
- Do we know why families of color who can afford our tuition are not enrolling their children in our school? Do we know where these families are located?

#### **Responding to Household Income Changes**

- Can we adjust pricing to attract more middle-class families? Can we increase financial aid or structure it to increase enrollment?
- Are middle-class families aware of all the options offered to pursue an education in our school (need-based financial aid, merit awards, tuition payment plans, and tuition loan programs)?
- Are our students' grandparents nearby? What percentage of students have their tuitions paid for by their grandparents? How can we involve grandparents in the life of the school?

#### **Financial Considerations**

- What financial planning do we need to do to help us weather the downturn?
- If our school is facing high demand, what financial planning do we need to ensure a sound use of the resources?
- Are there any building maintenance or improvements that are needed? Can we afford to offer better salaries or benefits? What major investment projects are needed?
- What are the best/most profitable fund-raising activities? Is our school relying mainly on income as a source of revenue? Are there other opportunities for revenue enhancement (non-tuition options)?<sup>4</sup>
- Who are our best donors? What is their profile? Since we are dealing with different generations, do we understand how to attract them? Are they more responsive to mail or online solicitations?
- What types of causes are our donors more inclined to support? How should the school keep them informed about the use of charitable funds?

### **NAIS Resources that Can Help**

1. **Trends** — To stay abreast of changing trends, in addition to the NAIS Demographic Center, school administrators can check the following websites: <u>www.trendletter.com</u> and/or <u>www.hermangroup.com</u>. Also, the *NAIS Opinion Leaders' Survey* (free to browse at <u>www.nais.org</u> or buy in bulk to share) identifies what demographic, social,

<sup>&</sup>lt;sup>4</sup> The 2006 NAIS Non-Tuition Survey presents alternative sources of revenue different from tuitions, annual/capital giving, and investments that many schools have in place to achieve the balance between operating expenses and affordability. <u>http://www.nais.org/resources/seriesdoc.cfm?ltemNumber=148270</u>.



economic, political, scientific, and technological trends opinion leaders in education, business, and the media believe will have the greatest impact on independent education in the future. This report also suggests actions that schools should consider now to successfully manage these important trends.

- 2. **Benchmarking** To gather data and conduct benchmark analysis, schools can participate in the StatsOnline<sup>5</sup> annual survey (<u>www.nais.org/go/statsonline</u>) that collects data on admissions, annual giving, financial aid, financial operations, salaries, schools, students, staff, and tuition. Available tools include:
  - ✓ Benchmarking tools to create custom groups and reports based upon any of the survey variables.
  - ✓ Financing Schools Calculator to project budgets based on various preferred and possible scenarios to see the impact on the "bottom line" of changes in some of the variables.
  - ✓ Executive Compensation Reports that you can provide to your board or compensation committee so they can either authorize or perform a comparative compensation study (of salary, other forms of compensation, and benefits) and create a documented "rebuttable presumption" of the reasonableness of the compensation (available only to heads and business managers).
- 3. **Market Research** The report, *Marketing Independent Schools to Generation X and Minority Parents* (free to download at <u>www.nais.org/go/advocacy</u>), provides information on the factors that are relevant to families of color and Generation X parents when selecting schools for their children. It also gives specific advice on which messages to consider when reaching out to particular groups of families. In addition, the *NAIS Public Opinion Poll* (free to download at <u>www.nais.org/go/advocacy</u>) provides information on characteristics the American public associates with a quality education and their perceptions of independent schools. The members-only version of the report also includes implications and recommendations for ways schools can communicate with constituents about the value of independent education.
- 4. **Advocacy and Marketing** NAIS has created several resources to help you in communicating with important constituents like prospective students and families, prospective teachers, the media, and policymakers. They can help you explain the value of independent education and of your school:
  - ✓ Values Added: The Lifelong Returns of an Independent School Education (free to download at <u>www.nais.org/go/advocacy</u>).
  - ✓ Admission and Marketing Tools (brochures, ad templates, video clips, etc. at <u>www.nais.org/go/advocacy</u>).

<sup>&</sup>lt;sup>5</sup> StatsOnline is available to five key administrators at each participating school who are responsible for providing the statistical data each year. The five administrators include: head, business manager, director of admission, director of development, and director of financial aid.



- ✓ Communications Handbook (free to download at www.nais.org/go/advocacy)
- Parent Admission Brochure (view a sample as a pdf or purchase copies from the online bookstore at http://transact.nais.org/Purchase/SearchCatalog.aspx).
- 5. **Financial Sustainability** NAIS believes that schools need to work toward financial sustainability by becoming more efficient and strategic financially to ensure long-term viability. As part of NAIS's Sustainability Initiative (<u>www.nais.org/sustainableschools/</u>), we have assembled below articles, presentations, and reports on admission-marketing, development, leadership, communications, and finance topics, all related to financial sustainability.

#### ADMISSION AND MARKETING

- ✓ <u>Parents Views on Independent Schools under the Current Economic Situation</u>.
- ✓ <u>Demography and the Economy</u>
- <u>AdmissionQuest's podcast: Exploring School Sustainability Directions & Ideas</u> with Patrick Bassett
- ✓ Admission Trends, Families, and the School Search
- ✓ Enrollment Dilemmas, Part I and Part II
- ✓ <u>Sticky Messages</u>
- ✓ <u>Net Tuition Revenue Management: The Why, When, and How</u>, NAIS Leadership Series (Article 2009)
- ✓ <u>Enrollment and Marketing Considerations in a Tight Financial Market</u>, NAIS Leadership Series (Article 2009)

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|---|---|--|-------------------------------|-----------|--------------------------------|--|
| Save<br>Report<br>Help                        | Description   | 2000   | 2009                          | 2014      | %<br>Growth<br>(2000-<br>2009) | %<br>Growth<br>Forecast<br>(2009-<br>2014) |
| Definitions                                   | Total Population and Households                       |  |                               |           |                                |  |
|   | Population  | 3,043,878  | 3,365,936                     | 3,571,389 | 10.58                          | 6.10                                       |
| Frequently<br>Asked                           | Households  | 1,196,568  | 1,352,438                     | 1,437,429 | 13.03                          | 6.28                                       |
| Questions                                     | Households with School Age Population                 |  |                               |           |                                |  |
|   | Households with Children Age 0 to 17 Years            | 401,620  | 421,869                       | 457,118   | 5.04                           | 8.36                                       |
| NAIS  | Percent of Households with Children Age 0 to 17 Years | 33.56  | 31.19                         | 31.80     | -7.06                          | 1.96                                       |
| Demographic<br>Center                         |   |  |                               |           |                                |  |
| Contact                                       | School Age Population                                 |  |                               |           |                                |  |
| NAIS  | Population Age 0 to 17 Years                          | 747,354  | 843,641                       | 887,866   | 12.88                          | 5.24                                       |
| Contact                                       | Population Age 0 to 4 Years                           | 198,643  | 234,201                       | 253,622   | 17.90                          | 8.29                                       |
| EASI  | Population Age 5 to 9 Years                           | 212,588  | 241,829                       | 253,394   | 13.75                          | 4.78                                       |
|   | Population Age 10 to 13 Years                         | 170,221  | 184,134                       | 190,061   | 8.17                           | 3.22                                       |
|   | Population Age 14 to 17 Years                         | 165,902  | 183,477                       | 190,789   | 10.59                          | 3.99                                       |
|   |   |  |                               |           |                                |  |
|   | School Age Population by Gender                       |  |                               |           |                                |  |
|   | Male Population Age 0 to 17 Years                     | 383,350  | 437,618                       | 461,886   | 14.16                          | 5.55                                       |
|   | Female Population Age 0 to 17 Years                   | 364,004  | 406,023                       | 425,980   | 11.54                          | 4.92                                       |
|   | Male School Age Population by Age                     |  |                               | <u> </u>  |                                |  |
|   | Male Population Age 0 to 4 Years                      | 101,831  | 121,746                       | 132,404   | 19.56                          | 8.75                                       |
|   | Male Population Age 5 to 9 Years                      | 109,342  | 126,260                       | 132,925   | 15.47                          | 5.28                                       |
|   | Male Population Age 10 to 13 Years                    | 87,137   | 94,776                        | 97,890    | 8.77                           | 3.29                                       |
|   | Male Population Age 14 to 17 Years                    | 85,040   | 94,836                        | 98,667    | 11.52                          | 4.04                                       |
|   | Female School Age Population by Age                   |  |                               |           |                                |  |
|   | Female Population Age 0 to 4 Years                    | 96,812   | 112,455                       | 121,218   | 16.16                          | 7.79                                       |
|   | Female Population Age 5 to 9 Years                    | 103,246  | 115,569                       | 120,469   | 11.94                          | 4.24                                       |

| Female Population Age 10 to 13 Years                              | 83,084    | 89,358    | 92,170    | 7.55  | 3.15  |
|---|-----------|-----------|-----------|-------|-------|
| Female Population Age 14 to 17 Years                              | 80,862    | 88,641    | 92,123    | 9.62  | 3.93  |
|   |           |           |           |       |       |
| Population in School  |           |           |           |       |       |
| Nursery or Preschool  | 52,929    | 63,317    | 69,502    | 19.63 | 9.77  |
| Kindergarten  | 42,635    | 52,797    | 56,560    | 23.83 | 7.13  |
| Grades 1 to 4   | 170,540   | 211,190   | 226,240   | 23.84 | 7.13  |
| Grades 5 to 8   | 170,691   | 201,005   | 212,117   | 17.76 | 5.53  |
| Grades 9 to 12  | 166,360   | 200,289   | 212,930   | 20.39 | 6.31  |
|   |           |           |           |       |       |
| Population in School by Gender                                    |           |           |           |       |       |
| Male Enrolled in School   | 309,429   | 377,729   | 404,001   | 22.07 | 6.96  |
| Female Enrolled in School   | 293,726   | 350,869   | 373,347   | 19.45 | 6.41  |
| Male Population in School by Grade                                |           |           |           |       |       |
| Male Nursery or Preschool   | 27,133    | 32,914    | 36,284    | 21.31 | 10.24 |
| Male Kindergarten   | 21,929    | 27,566    | 29,670    | 25.71 | 7.63  |
| Male Grades 1 to 4  | 87,715    | 110,263   | 118,680   | 25.71 | 7.63  |
| Male Grades 5 to 8  | 87,377    | 103,460   | 109,250   | 18.41 | 5.60  |
| Male Grades 9 to 12   | 85,275    | 103,526   | 110,117   | 21.40 | 6.37  |
| Female Population in School by Grade                              |           |           |           |       |       |
| Female Nursery or Preschool                                       | 25,796    | 30,403    | 33,218    | 17.86 | 9.26  |
| Female Kindergarten   | 20,706    | 25,232    | 26,890    | 21.86 | 6.57  |
| Female Grades 1 to 4  | 82,825    | 100,927   | 107,559   | 21.86 | 6.57  |
| Female Grades 5 to 8  | 83,313    | 97,545    | 102,866   | 17.08 | 5.45  |
| Female Grades 9 to 12   | 81,085    | 96,763    | 102,813   | 19.34 | 6.25  |
|   |           |           |           |       |       |
| Population in School  |           |           |           |       |       |
| Education, Total Enrollment (Pop 3+)                              | 603,155   | 728,598   | 777,348   | 20.80 | 6.69  |
| Education, Not Enrolled in School (Pop 3+)                        | 2,127,481 | 2,299,453 | 2,434,902 | 8.08  | 5.89  |
|   |           |           |           |       |       |
| Population in Public vs Private School                            |           |           |           |       |       |
| Education, Enrolled Private Schools (Pop 3+)                      | 86,937    | 107,138   | 113,485   | 23.24 | 5.92  |
| Education, Enrolled Private Preprimary (Pop 3+)                   | 29,798    | 40,480    | 45,272    | 35.85 | 11.84 |
| Education, Enrolled Private Elementary or High School<br>(Pop 3+) | 57,139    | 66,658    | 68,213    | 16.66 | 2.33  |
| Education, Enrolled Public Schools (Pop 3+)                       | 516,218   | 621,460   | 663,863   | 20.39 | 6.82  |
| Education, Enrolled Public Preprimary (Pop 3+)                    | 23,131    | 22,837    | 24,230    | -1.27 | 6.10  |

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| Education, Enrolled Public Elementary or High School<br>(Pop 3+)         | 493,087   | 598,623   | 639,633   | 21.40 | 6.85  |
|--|-----------|-----------|-----------|-------|-------|
|  |           |           |           |       |       |
| Population in Public vs Private School by Gender                         |           |           |           |       |       |
| Male Population in Public vs Private School                              |           |           |           |       |       |
| Male Education, Enrolled Private Schools (Pop 3+)                        | 44,591    | 55,592    | 59,070    | 24.67 | 6.26  |
| Male Education, Enrolled Private Preprimary (Pop 3+)                     | 15,275    | 21,043    | 23,634    | 37.76 | 12.31 |
| Male Education, Enrolled Private Elementary or High<br>School (Pop 3+)   | 29,315    | 34,549    | 35,436    | 17.85 | 2.57  |
| Male Education, Enrolled Public Schools (Pop 3+)                         | 264,839   | 322,137   | 344,931   | 21.64 | 7.08  |
| Male Education, Enrolled Public Preprimary (Pop 3+)                      | 11,858    | 11,871    | 12,649    | 0.11  | 6.55  |
| Male Education, Enrolled Public Elementary or High<br>School (Pop 3+)    | 252,981   | 310,266   | 332,282   | 22.64 | 7.10  |
| Female Population in Public vs Private School                            |           |           |           |       |       |
| Female Education, Enrolled Private Schools (Pop 3+)                      | 42,346    | 51,546    | 54,415    | 21.73 | 5.57  |
| Female Education, Enrolled Private Preprimary (Pop<br>3+)                | 14,523    | 19,437    | 21,638    | 33.84 | 11.32 |
| Female Education, Enrolled Private Elementary or<br>High School (Pop 3+) | 27,824    | 32,109    | 32,777    | 15.40 | 2.08  |
| Female Education, Enrolled Public Schools (Pop 3+)                       | 251,379   | 299,323   | 318,932   | 19.07 | 6.55  |
| Female Education, Enrolled Public Preprimary (Pop<br>3+)                 | 11,273    | 10,966    | 11,581    | -2.72 | 5.61  |
| Female Education, Enrolled Public Elementary or High<br>School (Pop 3+)  | 240,106   | 288,357   | 307,351   | 20.10 | 6.59  |
| Population by Race   |           |           |           |       |       |
| White Population, Alone  | 2,383,824 | 2,491,423 | 2,532,756 | 4.51  | 1.66  |
| Black Population, Alone  | 152,718   | 176,947   | 204,410   | 15.87 | 15.52 |
| Asian Population, Alone  | 274,998   | 361,752   | 407,711   | 31.55 | 12.70 |
| Other Population   | 232,338   | 335,814   | 426,512   | 44.54 | 27.01 |
| ·  |           |           |           |       |       |
| Population by Ethnicity  |           |           |           |       |       |
| Hispanic Population  | 162,453   | 237,955   | 285,962   | 46.48 | 20.17 |
| White Non-Hispanic Population  | 2,313,259 | 2,354,890 | 2,378,330 | 1.80  | 1.00  |
|  |           |           |           |       |       |
| Population by Race As Percent of Total Population                        |           |           |           |       |       |
| Percent of White Population, Alone                                       | 78.32     | 74.02     | 70.92     | -5.49 | -4.19 |
| Percent of Black Population, Alone                                       | 5.02      | 5.26      | 5.72      | 4.78  | 8.75  |
| Percent of Asian Population, Alone                                       | 9.03      | 10.75     | 11.42     | 19.05 | 6.23  |
| Percent of Other Population  | 7.63      | 9.98      | 11.94     | 30.80 | 19.64 |
|  |           |           |           |       |       |

| Population by Ethnicity As Percent of Total Population                             |         |         |         |        |        |
|--|---------|---------|---------|--------|--------|
|  | 5.24    | 7.07    | 8.01    | 22.40  | 12.20  |
| Percent of Hispanic Population   | 5.34    | 7.07    | 8.01    | 32.40  | 13.30  |
| Percent of White Non-Hispanic Population   | 76.00   | 69.96   | 66.59   | -7.95  | -4.82  |
|  |         |         |         |        |        |
| Educational Attainment   |         |         |         |        |        |
| Education Attainment, College (Pop 25+)  | 444,160 | 511,296 | 549,684 | 15.12  | 7.51   |
| Education Attainment, Graduate Degree (Pop 25+)                                    | 215,536 | 237,850 | 250,724 | 10.35  | 5.41   |
|  |         |         |         |        |        |
| Household Income   |         |         |         |        |        |
| Household Income, Median (\$)  | 52,135  | 63,965  | 75,915  | 22.69  | 18.68  |
| Household Income, Average (\$)   | 66,012  | 81,227  | 98,641  | 23.05  | 21.44  |
|  |         |         |         |        |        |
| Households by Income   |         |         |         |        |        |
| Households with Income Less than \$25,000  | 242,895 | 220,041 | 185,714 | -9.41  | -15.60 |
| Households with Income \$25,000 to \$49,999  | 332,500 | 303,386 | 261,186 | -8.76  | -13.91 |
| Households with Income \$50,000 to \$74,999  | 268,009 | 273,517 | 262,422 | 2.06   | -4.06  |
| Households with Income \$75,000 to \$99,999  | 161,866 | 213,186 | 256,489 | 31.71  | 20.31  |
| Households with Income \$100,000 to \$124,999                                      | 83,329  | 140,469 | 190,342 | 68.57  | 35.50  |
| Households with Income \$125,000 to \$149,999                                      | 40,064  | 80,107  | 116,962 | 99.95  | 46.01  |
| Households with Income \$150,000 to \$199,999                                      | 33,054  | 57,755  | 76,360  | 74.73  | 32.21  |
| Households with Income \$200,000 and Over  | 34,851  | 63,977  | 87,954  | 83.57  | 37.48  |
|  |         |         |         |        |        |
| Families by Age of Children and Income   |         |         |         |        |        |
| Families with one or more children aged 0-4 and<br>Income \$100,000 to \$124,999   | 9,640   | 16,201  | 22,147  | 68.06  | 36.70  |
| Families with one or more children aged 5-9 and<br>Income \$100,000 to \$124,999   | 10,317  | 16,728  | 22,128  | 62.14  | 32.28  |
| Families with one or more children aged 10-13 and<br>Income \$100,000 to \$124,999 | 8,261   | 12,737  | 16,597  | 54.18  | 30.31  |
| Families with one or more children aged 14-17 and<br>Income \$100,000 to \$124,999 | 8,051   | 12,692  | 16,661  | 57.65  | 31.27  |
| Families with one or more children aged 0-4 and<br>Income \$125,000 to \$149,999   | 4,583   | 9,415   | 14,065  | 105.43 | 49.39  |
| Families with one or more children aged 5-9 and<br>Income \$125,000 to \$149,999   | 4,905   | 9,721   | 14,052  | 98.19  | 44.55  |
| Families with one or more children aged 10-13 and<br>Income \$125,000 to \$149,999 | 3,927   | 7,402   | 10,540  | 88.49  | 42.39  |
| Families with one or more children aged 14-17 and<br>Income \$125,000 to \$149,999 | 3,828   | 7,376   | 10,581  | 92.69  | 43.45  |
| Families with one or more children aged 0-4 and<br>Income \$150,000 to \$199,999   | 3,825   | 6,726   | 9,148   | 75.84  | 36.01  |
| Families with one or more children aged 5-9 and                                    |         |         |         |        |        |

| Income \$150,000 to \$199,999  | 4,093   | 6,945   | 9,140   | 69.68  | 31.61  |
|--|---------|---------|---------|--------|--------|
| Families with one or more children aged 10-13 and<br>Income \$150,000 to \$199,999 | 3,278   | 5,288   | 6,856   | 61.32  | 29.65  |
| Families with one or more children aged 14-17 and<br>Income \$150,000 to \$199,999 | 3,194   | 5,269   | 6,882   | 64.97  | 30.61  |
| Families with one or more children aged 0-4 and<br>Income \$200,000 to \$349,999   | 2,266   | 4,255   | 5,978   | 87.78  | 40.49  |
| Families with one or more children aged 5-9 and<br>Income \$200,000 to \$349,999   | 2,425   | 4,393   | 5,972   | 81.15  | 35.94  |
| Families with one or more children aged 10-13 and<br>Income \$200,000 to \$349,999 | 1,942   | 3,345   | 4,479   | 72.25  | 33.90  |
| Families with one or more children aged 14-17 and<br>Income \$200,000 to \$349,999 | 1,893   | 3,333   | 4,497   | 76.07  | 34.92  |
| Families with one or more children aged 0-4 and<br>Income \$350,000 and over       | 1,725   | 3,242   | 4,588   | 87.94  | 41.52  |
| Families with one or more children aged 5-9 and<br>Income \$350,000 and over       | 1,846   | 3,347   | 4,583   | 81.31  | 36.93  |
| Families with one or more children aged 10-13 and<br>Income \$350,000 and over     | 1,478   | 2,549   | 3,438   | 72.46  | 34.88  |
| Families with one or more children aged 14-17 and<br>Income \$350,000 and over     | 1,441   | 2,540   | 3,451   | 76.27  | 35.87  |
| Hanakalda ba Hana Valar  |         |         |         |        |        |
| Households by Home Value   | 507.010 | 270.025 |         | 26.00  | 12.12  |
| Housing, Owner Households Valued Less than \$250,000                               | 507,342 | 370,925 | 324,838 | -26.89 | -12.42 |
| Housing, Owner Households Valued \$250,000-\$299,999                               | 81,391  | 159,500 | 156,539 | 95.97  | -1.86  |
| Housing, Owner Households Valued \$300,000-\$399,999                               | 76,483  | 83,922  | 111,008 | 9.73   | 32.28  |
| Housing, Owner Households Valued \$400,000-\$499,999                               | 35,413  | 125,786 | 145,550 | 255.20 | 15.71  |
| Housing, Owner Households Valued \$500,000-\$749,999                               | 27,834  | 46,544  | 66,461  | 67.22  | 42.79  |
| Housing, Owner Households Valued \$750,000-\$999,999                               | 8,476   | 45,760  | 62,845  | 439.88 | 37.34  |
| Housing, Owner Households Valued More than<br>\$1,000,000                          | 7,583   | 16,716  | 24,657  | 120.44 | 47.51  |
| Households by Length of Residence  |         |         |         |        |        |
| Length of Residence Less than 2 Years  | 82,072  | 283,326 | 397,205 | 245.22 | 40.19  |
| Length of Residence 3 to 5 Years   | 123,108 | 424,989 | 595,808 | 245.22 | 40.19  |
| Length of Residence 6 to 10 Years  | 367,309 | 389,661 | 401,320 | 6.09   | 2.99   |
| Length of Residence More than 10 Years   | 624,080 | 254,461 | 43,096  | -59.23 | -83.06 |
|  |         |         |         |        |        |
| Households by Race and Income  |         |         |         |        |        |
| White Households by Income   |         |         |         |        |        |
| White Households with Income Less than \$25,000                                    | 184,492 | 145,845 | 115,294 | -20.95 | -20.95 |
| White Households with Income \$25,000 to \$49,999                                  | 271,897 | 223,436 | 183,003 | -17.82 | -18.10 |
| White Households with Income \$50,000 to \$74,999                                  | 223,939 | 211,242 | 194,066 | -5.67  | -8.13  |

| White Households with Income \$75,000 to \$99,999   | 139,783 | 175,810 | 197,007 | 25.77  | 12.06  |
|---|---------|---------|---------|--------|--------|
| White Households with Income \$100,000 to \$124,999 | 72,485  | 120,696 | 154,172 | 66.51  | 27.74  |
| White Households with Income \$125,000 to \$149,999 | 35,451  | 70,303  | 96,396  | 98.31  | 37.12  |
| White Households with Income \$150,000 to \$199,999 | 29,706  | 51,368  | 66,256  | 72.92  | 28.98  |
| White Households with Income \$200,000 and Over     | 31,760  | 58,047  | 76,500  | 82.77  | 31.79  |
|   |         |         |         |        |        |
| Black Households by Income                          |         |         |         |        |        |
| Black Households with Income Less than \$25,000     | 18,880  | 18,692  | 19,560  | -1.00  | 4.64   |
| Black Households with Income \$25,000 to \$49,999   | 18,205  | 19,200  | 20,745  | 5.47   | 8.05   |
| Black Households with Income \$50,000 to \$74,999   | 11,293  | 13,892  | 16,708  | 23.01  | 20.27  |
| Black Households with Income \$75,000 to \$99,999   | 5,044   | 9,022   | 12,751  | 78.87  | 41.33  |
| Black Households with Income \$100,000 to \$124,999 | 2,086   | 4,635   | 7,251   | 122.20 | 56.44  |
| Black Households with Income \$125,000 to \$149,999 | 781     | 2,155   | 3,278   | 175.93 | 52.11  |
| Black Households with Income \$150,000 to \$199,999 | 615     | 1,154   | 1,314   | 87.64  | 13.86  |
| Black Households with Income \$200,000 and Over     | 479     | 1,066   | 1,597   | 122.55 | 49.81  |
|   |         |         |         |        |        |
| Asian Households by Income                          |         |         |         |        |        |
| Asian Households with Income Less than \$25,000     | 21,748  | 27,074  | 23,777  | 24.49  | -12.18 |
| Asian Households with Income \$25,000 to \$49,999   | 22,355  | 27,876  | 23,453  | 24.70  | -15.87 |
| Asian Households with Income \$50,000 to \$74,999   | 19,211  | 25,447  | 24,706  | 32.46  | -2.91  |
| Asian Households with Income \$75,000 to \$99,999   | 10,896  | 17,113  | 26,258  | 57.06  | 53.44  |
| Asian Households with Income \$100,000 to \$124,999 | 6,132   | 10,194  | 17,830  | 66.24  | 74.91  |
| Asian Households with Income \$125,000 to \$149,999 | 2,800   | 5,575   | 11,653  | 99.11  | 109.02 |
| Asian Households with Income \$150,000 to \$199,999 | 1,947   | 3,796   | 6,154   | 94.97  | 62.12  |
| Asian Households with Income \$200,000 and Over     | 1,965   | 3,622   | 6,984   | 84.33  | 92.82  |
|   |         |         |         |        |        |
| Other Households by Income                          |         |         |         |        |        |
| Other Households with Income Less than \$25,000     | 17,775  | 28,430  | 27,083  | 59.94  | -4.74  |
| Other Households with Income \$25,000 to \$49,999   | 20,043  | 32,874  | 33,985  | 64.02  | 3.38   |
| Other Households with Income \$50,000 to \$74,999   | 13,566  | 22,936  | 26,942  | 69.07  | 17.47  |
| Other Households with Income \$75,000 to \$99,999   | 6,143   | 11,241  | 20,473  | 82.99  | 82.13  |
| Other Households with Income \$100,000 to \$124,999 | 2,626   | 4,944   | 11,089  | 88.27  | 124.29 |
| Other Households with Income \$125,000 to \$149,999 | 1,032   | 2,074   | 5,635   | 100.97 | 171.70 |
| Other Households with Income \$150,000 to \$199,999 | 786     | 1,437   | 2,636   | 82.82  | 83.44  |
| Other Households with Income \$200,000 and Over     | 647     | 1,242   | 2,873   | 91.96  | 131.32 |
|   |         |         |         |        |        |
| Households by Ethnicity and Income                  |         |         |         |        |        |

| Hispanic Households by Income                                       |         |         |         |        |        |
|---|---------|---------|---------|--------|--------|
| Hispanic Households with Income Less than \$25,000                  | 11,537  | 14,729  | 15,288  | 27.67  | 3.80   |
| Hispanic Households with Income \$25,000 to \$49,999                | 14,713  | 19,723  | 21,579  | 34.05  | 9.41   |
| Hispanic Households with Income \$50,000 to \$74,999                | 10,245  | 15,047  | 18,123  | 46.87  | 20.44  |
| Hispanic Households with Income \$75,000 to \$99,999                | 4,356   | 9,452   | 14,493  | 116.99 | 53.33  |
| Hispanic Households with Income \$100,000 to \$124,999              | 1,682   | 4,318   | 7,537   | 156.72 | 74.55  |
| Hispanic Households with Income \$125,000 to \$149,999              | 636     | 1,834   | 3,203   | 188.36 | 74.65  |
| Hispanic Households with Income \$150,000 to \$199,999              | 416     | 1,016   | 1,470   | 144.23 | 44.69  |
| Hispanic Households with Income \$200,000 and Over                  | 442     | 1,024   | 1,600   | 131.67 | 56.25  |
|   |         |         |         |        |        |
| White Non-Hispanic Households by Income                             |         |         |         |        |        |
| White Non-Hispanic Households with Income Less than \$25,000        | 179,327 | 139,308 | 108,139 | -22.32 | -22.37 |
| White Non-Hispanic Households with Income \$25,000<br>to \$49,999   | 266,080 | 214,453 | 172,080 | -19.40 | -19.76 |
| White Non-Hispanic Households with Income \$50,000<br>to \$74,999   | 219,781 | 202,621 | 183,142 | -7.81  | -9.61  |
| White Non-Hispanic Households with Income \$75,000<br>to \$99,999   | 137,270 | 166,147 | 184,915 | 21.04  | 11.30  |
| White Non-Hispanic Households with Income \$100,000<br>to \$124,999 | 71,344  | 112,513 | 144,581 | 57.70  | 28.50  |
| White Non-Hispanic Households with Income \$125,000<br>to \$149,999 | 34,914  | 65,023  | 90,673  | 86.24  | 39.45  |
| White Non-Hispanic Households with Income \$150,000<br>to \$199,999 | 29,319  | 48,014  | 62,713  | 63.76  | 30.61  |
| White Non-Hispanic Households with Income \$200,000 and Over        | 31,263  | 54,376  | 72,785  | 73.93  | 33.86  |

#### **Footnotes:**

In the year 2000, the US Census changed the way it collected race data allowing respondents to report as many race categories as were necessary to identify themselves. Also, note that the federal government considers race and Hispanic origin to be two separate and distinct concepts. Peoples of Hispanic origin can be of any race.

The Median Household Income is the midpoint income in a ranking from low to high. Average Household Income is the sum of all incomes divided by the number of households.

Education Total Enrollment refers to the total population age 3 and above enrolled in school in this geography. Education Not Enrolled in School refers to the total population age 3 and above not enrolled in school in this geography.

Easy Analytic Software, Inc. (EASI) is the source of all updated estimates. All other data are derived from the US Census and other official government sources.

All estimates are as of 1/1/2009 unless otherwise stated.

National Association of Independent Schools 1620 L Street NW, Washington, DC 20036-5695 phone: (202) 973-9700 email: info@nais.org